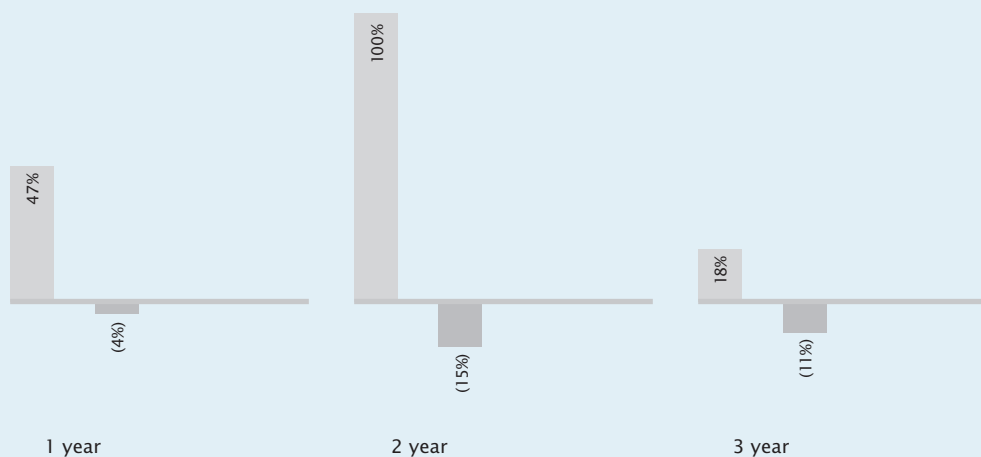


Financial highlights

for the years ended 31 March

	2002	2001	Change
Group sales	£6.5bn	£6.0bn	up 7%
Group profit before tax ¹	£552.1m	£486.8m	up 13%
Basic earnings per share ¹	41.7p	37.2p	up 12%
Dividend per share	21.7p	21.0p	up 3%
Market capitalisation at 31 March	£7.0bn	£5.0bn	up 41%

¹before amortisation of goodwill and exceptional items



Total shareholder return relative to FTSE 100

percent

■ GUS ■ FTSE 100

The Total Shareholder Return (the increase in the value of a share including reinvested dividends) for the Group was 47% over the year, with GUS ranked eighth out of the FTSE 100 companies which averaged minus 4%.