

## Group Income Statement

For the year ended 31 March 2008

	Note	2008 £m	Restated 2007 £m
<b>Revenue</b>	2	<b>924.8</b>	877.5
Cost of sales		<b>(460.1)</b>	(434.0)
<b>Gross profit</b>		<b>464.7</b>	443.5
Distribution and marketing expenses		<b>(354.6)</b>	(344.2)
Administrative expenses		<b>(7.4)</b>	(6.2)
<b>Operating profit</b>		<b>102.7</b>	93.1
Reorganisation cost (income)		<b>1.0</b>	(0.8)
Headline operating profit before reorganisation costs (income)		<b>103.7</b>	92.3
<b>Financial income</b>			
Bank interest receivable		<b>8.9</b>	10.7
Other interest receivable		<b>0.6</b>	0.5
<b>Financial expenses</b>			
Bank interest payable		<b>(16.7)</b>	(16.9)
Other interest payable		<b>(0.1)</b>	(0.2)
<b>Profit before tax</b>	1,2,3	<b>95.4</b>	87.2
Headline profit before tax, reorganisation costs (income)		<b>96.4</b>	86.4
Income tax expense	9	<b>(31.5)</b>	(29.6)
<b>Profit for the year attributable to equity shareholders of the parent company</b>		<b>63.9</b>	57.6

### Earnings per share

Basic	11	<b>14.7p</b>	13.2p
Diluted	11	<b>14.6p</b>	13.2p

### Dividends

#### Amounts recognised in the period:

Final dividend for the year ended 31 March 2007	10	<b>12.6p</b>	12.6p
Interim dividend for the year ended 31 March 2008	10	<b>5.8p</b>	5.8p
		<b>18.4p</b>	18.4p

A final dividend of 12.6p per share relating to the year, has been proposed, since the year end.

## Group Statement of Recognised Income and Expense

For the year ended 31 March 2008

	Note	2008 £m	Restated 2007 £m
Foreign exchange translation differences		<b>2.1</b>	(11.3)
Actuarial gain (loss) on defined benefit pension schemes	8	<b>5.2</b>	(0.4)
(Loss) gain on cash flow hedges		<b>(11.8)</b>	1.0
Tax on items taken directly to equity		<b>2.0</b>	–
Net loss recognised directly in equity		<b>(2.5)</b>	(10.7)
Profit for the year		<b>63.9</b>	57.6
Total recognised income and expense for the year attributable to the equity shareholders		<b>61.4</b>	46.9
Impact of voluntary change in accounting policy on retained earnings as at 1 April	27	<b>(5.3)</b>	

The notes on pages 38 to 62 form part of these Group accounts.