

Plan

From cost and risk planning, feasibility studies and logistics to impact assessments and stakeholder engagement activity, we plan every aspect of our clients' projects.

Design

Atkins designs intellectual capital such as management systems and business processes. We also design physical structures such as office towers, schools, bridges and highways.

Enable

Our clients entrust us with the management of projects, people and issues - ensuring that deadlines are met, costs are controlled and success is delivered.

Strategy	Priorities	Imperatives
<ul style="list-style-type: none"> Multi-skill, multi-local Identity + Excellence 	<ul style="list-style-type: none"> High-performing businesses Addressing attractive sectors Market opportunities 	<ul style="list-style-type: none"> Technical excellence Carbon critical design Health, safety, diversity Flexing resources Business improvement

Established in 1938, Atkins is the UK's largest engineering and design consultancy and the world's 11th largest design firm. We have the depth and breadth of expertise to respond to the most technically challenging and time-critical infrastructure projects and the urgent transition to a low-carbon economy.

Whether it's the concept for a new skyscraper, the upgrade of a rail network, the modelling of a flood defence system or the improvement of a management process, we plan, design and enable solutions.

We plan, design and enable solutions

Plan - The challenges facing our clients are multidimensional, often because of an increasingly complex modern environment. From cost and risk planning, feasibility studies and logistics to impact assessments and stakeholder engagement activity, we plan every aspect of our clients' projects.

Design - Atkins designs intellectual capital such as management systems and business processes. We also design physical structures such as office towers, schools, bridges and highways. Whatever we design, we apply the same passion and creativity combined with rigorous quality standards.

Enable - Our clients choose Atkins because they need assurance that their projects are procured safely and predictably. They entrust us with the management of projects, people and issues - ensuring that deadlines are met, costs are controlled and success is delivered. With around 16,000 employees Atkins is one of the world's largest employers of professionally-qualified staff, with operations focused in a number of key geographical markets including UK and the rest of Europe, Middle East and India, North America and Asia Pacific.

Atkins has a diverse base of private and public sector clients in the energy, waste management, planning & development, industrial, mining & minerals and financial and professional sectors.

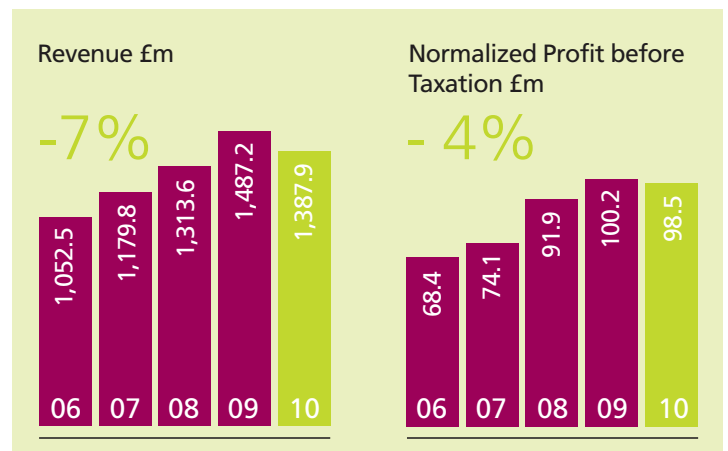
One of the world's leading engineering and design consultancies

- UK's largest engineering consultancy for the last 12 years (NCE Consultants File 2010)
- Largest multidisciplinary consultancy in Europe (Svensk Teknik och Design 2009)
- Second largest global architecture firm (BD Top 100 World Architecture 2009)
- The world's 11th largest global design firm (ENR 2009)

Areas of operation



Financial results for year ended 31 March 2010



Key performance indicators

Continuing operations	2010	2009	change
Financial metrics			
Revenue	£1,387.9m	£1,487.2m	-6.7%
Operating profit	£113.0m	£103.1m	+9.6%
Operating margin	8.1%	6.9%	+1.2pp
Normalized profit before tax	£96.5m	£100.2m	-3.7%
Operating cash flow	£126.5m	£125.5m	+0.8%
Normalized diluted EPS	77.8p	82.3p	-5.5%
Work in hand	54%	54%	-0pp
People			
Staff Numbers at 31 March	15,601	18,017	-13.4%
Average Staff Numbers for the year	16,421	17,988	-8.7%
Staff turnover	8.6%	11.4%	-2.8pp

Please see page 17 of annual report 2010 for details.

Business segments

Design and Engineering Solutions

We deliver engineering and technically integrated design to a wide range of largely UK clients in the public, regulated and private sectors. Areas of operation include water, environment, nuclear, power, education, aerospace, defence, oil and gas and infrastructure design.

Highways and Transportation

Principal activities are transport planning, advising UK Government and highway authorities on transport policy and investment appraisals; the design of road improvements; applying intelligent transport systems to enhance network performance; and delivering integrated road network management and highway maintenance services.

Rail

Providing specialist design services across a range of engineering disciplines, including signalling, civils, electrification and specialist services in strategic planning, safety and systems integration principally for heavy rail, rolling stock and metro markets.

Middle East

In the Middle East, we provide a full range of design, engineering and project management services for buildings, transportation and other infrastructure programmes from our nine centres across the region.

China and Europe

In China we provide engineering, planning, urban design, architectural services and rail design to both the mainland market and Hong Kong. Our European business comprises operations in Denmark, Ireland, Poland, Portugal and Sweden.

Management and Project Services

Faithful+Gould provides project and cost management services to a wide range of clients across the public and private sectors in the UK, USA and Asia Pacific. Our Management Consultants business offers strategy, design and programme management for technology-enabled business change.

Asset Management

We provide independent property asset management services to a number of private sector clients and to public sector organizations within central government, law and order, education, health and defence.

History

- Established in 1938 by Sir William Atkins in London specializing in civil and structural engineering design
- After the Second World War the services WS Atkins and Partners offered to clients grew to include specialist services in planning, engineering sciences, architecture and project management.
- In the 1990s Atkins made several significant acquisitions, including the project and cost management consultancy, Faithful+Gould.
- After almost 60 years operating as a private company, Atkins was successfully floated on the London Stock Exchange in 1996.
- In 2009 Atkins was appointed as the official engineering design services provider for the London 2012 Games.

Board members

Allan Cook CBE - Chairman

Appointed as non-executive director in September 2009, taking up the post of chairman on 1 February 2010. He is a chartered engineer with more than 30 years' international experience in the automotive, aerospace and defence industries. Previously he has held senior roles at Cobham PLC, GEC-Marconi, BAE Systems and Hughes Aircraft. He is also on a number of advisory panels including the Sector Skills Council for Science, Engineering and Manufacturing Technologies (SEMTA), Aerospace and Defence Industries Association of Europe (ASD), Society of British Aerospace and Defence Companies (SBAC).

Keith Clarke - Chief executive

Keith Clarke was appointed a director in October 2003. He is a chartered architect. He joined the Group from Skanska AB where he was executive vice president responsible for the company's activities in the UK, Poland, Czech Republic, India and China. He has over 30 years' experience in construction and engineering, having previously worked for the City of New York, Olympia & York, Trafalgar House and Kvaerner. He is an advisory board member of the Built Environment Innovation Centre at Imperial College, London, Patron of the Environmental Industries Commission and an honorary fellow of the Institution of Structural Engineers and of Cardiff University. He is currently deputy chairman of the UK Construction Industry Council (CIC).

Heath Drewett - Group finance director

Heath Drewett was appointed a director in June 2009, and took over as Group finance director in June 2009. A graduate in mathematics from Peterhouse, Cambridge, he started his career at PricewaterhouseCoopers where he qualified as a chartered accountant. Prior to joining the Group he held a variety of senior finance and corporate development roles at British Airways plc and The Morgan Crucible Company plc.

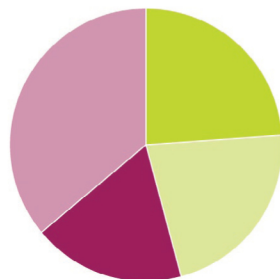
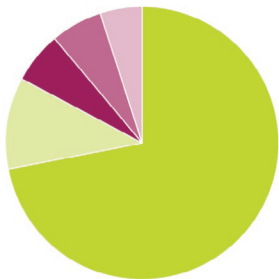
Alun Griffiths – Group HR Director

Alun was appointed a director in March 2007 having originally joined Atkins in 1986. He has a background in management consultancy and has led a wide range of projects in the areas of restructuring, organizational development and privatization in the UK and internationally. He is an economics graduate and a fellow of the Chartered Institute of Personnel and Development. He was appointed Group HR director in February 2003. Alun chairs the Industry Board of the UK Resource Centre for Women in Science, Engineering and Technology (UKRC), an organization charged with progressing the UK government's strategy for increasing the participation of women in science and engineering.

A selection of clients

- | | |
|----------------------------------|-----------------------------------|
| Network Rail | Nakheel |
| Olympic Delivery Authority (ODA) | Learning and Skills Council |
| Environment Agency | Ministry of Defence |
| Transport for London | British Energy |
| Gloucestershire County Council | MTR Corporation |
| Airbus | Lloyds Banking Group |
| Northumbrian Water | PacifiCorp |
| CLP Power Hong Kong Ltd | Department for Works and Pensions |
| Highways Agency | Home Office |
| Rolls Royce | Metropolitan Police |
| BP | |

Revenue

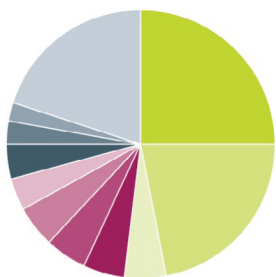


Revenue by geography

- UK 72%
- Middle East 11%
- Europe 6%
- Asia Pacific 6%
- North America 5%

Revenue by client type

- Public sector: local government 25%
- Public sector: national government 22%
- Regulated 17%
- Private sector 36%



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Projects

