

Realisations analysis

Analysis of the Group's realisations proceeds (excluding third party co-investment funds).

Realisations proceeds by product (£m)	2004	2003	2002	2001	2000
Buy-outs	464	613	308	530	538
Growth capital	339	270	370	351	435
Venture capital	120	93	261	670	159
Total	923	976	939	1,551	1,132

Realisations proceeds by geography (£m)	2004	2003	2002	2001	2000
UK	608	727	794	1,366	986
Continental Europe	245	238	133	181	145
US	10	2	10	–	–
Asia Pacific	60	9	2	4	1
Total	923	976	939	1,551	1,132

Realisations proceeds (£m)	2004	2003	2002	2001	2000
IPO	7	37	55	253	48
Sale of quoted investments	118	110	370	536	351
Trade and other sales	532	493	303	470	423
Loan and fixed income share repayments	266	336	211	292	310
Total	923	976	939	1,551	1,132

Realisations proceeds by FTSE industrial classification (£m)	2004	2003	2002	2001	2000
Resources	14	60	52	34	6
Industrials	216	294	193	211	197
Consumer goods	167	192	255	278	176
Services and utilities	352	330	288	338	497
Financials	80	42	18	33	20
Information technology	94	58	133	657	236
Total	923	976	939	1,551	1,132

Funds under management

(£m)	2004	2003	2002	2001	2000
Third party unquoted co-investment funds	1,875	1,587	1,995	2,131	2,261
Quoted investment companies†	600	452	761	870	818
Total	2,475	2,039	2,756	3,001	3,079

† Also includes the 3i Group Pension Plan.