

Our business focus

“a significant improvement in all products”



Buy-outs

3i's buy-out business is focused on the mid and smaller buy-out markets in Europe and Asia Pacific.

“A strong financial performance for the year as a whole and a substantial pick up in investment activity in the second half. For the year ahead, we will continue to drive value growth from the portfolio and, if market conditions remain supportive, increase the level of new investments and realisations.”

Jonathan Russell
Head of Buy-outs

Portfolio value

£2,306m

53%



Five investments from the year

Company	Business description	Country	Transaction size £m	Amount invested £m*
Gant	Marketing and design of premium branded apparel	Sweden	73	8.5
Herold Mediatel	Telephone directories	Austria	173	20.6
MIB AG	Facilities management	Switzerland	43	11.8
Refresco	Fruit juice producer	Netherlands	208	40.3
SVP	Telephone consultancy service	France	33	4.9

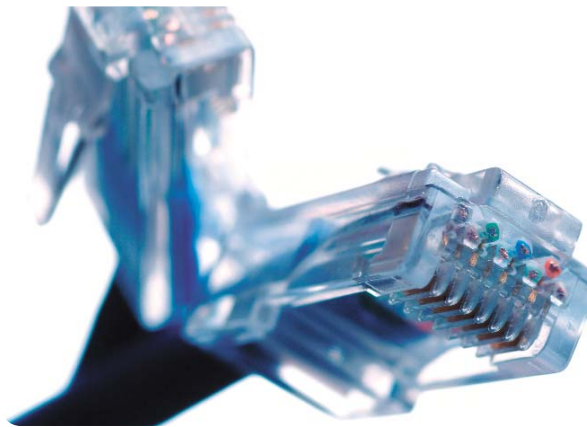
* Including funds.

Group financial highlights (£m) for year to 31 March 2004

Total return	(35)	335	231
Investment*		492	313 174
Realisation proceeds		464	339 120
Realised profits		123	70 35
Unrealised value movement (42)		247	131

Financial highlights (£m) for year to 31 March 2004

Total return	189	146
Investment*	442	50
Realisation proceeds	206	258
Realised profits	62	61
Unrealised value movement	161	86



Growth capital

Our growth capital business is focused on high growth companies, expanding organically or through acquisition.

“A strong financial performance for the year on the back of good value growth and realisation profits. Our focus continues to be to build portfolio value and increase the level of new investment.”

Chris Rowlands
Head of Growth capital

Portfolio value

£1,487m

35%



Five investments from the year

Company	Business description	Country	Amount invested £m*
CSMC	Foundry semiconductor services	China	6.5
Republic Ltd	Fashion retailers and wholesalers	UK	13.8
TeknikMagasinet	Retail of home electronics and hobby products	Sweden	6.1
Vanyera	Outsourced catering	Spain	8.2
Williams Lea	Outsourced print services	UK	33.3

* Including funds.

Financial highlights (£m) for year to 31 March 2004

Total return	231
Investment*	313
Realisation proceeds	339
Realised profits	70
Unrealised value movement	131

Venture capital

3i's venture capital business is focused on the healthcare, software, communications and electronics, semiconductors and advanced technologies ("ESAT") sectors.

“We have achieved a significant turnaround in financial performance. As technology markets continue to improve, the priority now is to grow the value of our portfolio and add new high potential businesses to it.”

Rod Perry
Head of Venture capital

Portfolio value

£533m

12%



Five investments from the year

Company	Business description	Country	Amount invested £m*
Microsulis	Medical devices	UK	13.6
MobiApps	Wireless tracking and monitoring devices	Singapore	1.9
Pedestal Software	Software vendor	US	2.2
UbiNetics	Wireless telecommunications	UK	11.0
Vonage	Broadband telephony	US	6.5

* Including funds.

Financial highlights (£m) for year to 31 March 2004

Total return	(35)
Investment*	174
Realisation proceeds	120
Realised profits	35
Unrealised value movement	(42)