Consolidated profit and loss account
For the year ended 31 March 2002

|  | NOTE | $\begin{array}{r} 2002 \\ \text { TOTAL } \\ \text { £M } \end{array}$ | $\begin{array}{r} 2001 \\ \text { CONTIUNING } \\ \text { OPERATIONS } \\ \text { £M } \end{array}$ | DISCONTINUED OPERATIONS $£ M$ | $\begin{gathered} \text { TOTAL } \\ (\text { AS RESTATED }) \\ \text { fM } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Turnover <br> Cost of sales | 2 | $\begin{gathered} 759.6 \\ {[372.4]} \end{gathered}$ | $\begin{gathered} 823.9 \\ (419.5) \end{gathered}$ | $\begin{gathered} 31.2 \\ (24.7) \end{gathered}$ | $\begin{gathered} 855.1 \\ (444.2) \end{gathered}$ |
| Gross profit <br> Distribution and marketing expenses Administration expenses |  | $\begin{gathered} 387.2 \\ (265.9) \end{gathered}$ | $\begin{gathered} 404.4 \\ (260.3) \end{gathered}$ | $\begin{gathered} 6.5 \\ (6.5) \end{gathered}$ | $\begin{gathered} 410.9 \\ (266.8) \end{gathered}$ |
| - before amortisation of goodwill <br> - amortisation of goodwill |  | $\begin{aligned} & (12.6) \\ & {[12.0]} \end{aligned}$ | $\begin{aligned} & (13.2) \\ & (11.6) \end{aligned}$ | - | $\begin{aligned} & (13.2) \\ & (11.6) \end{aligned}$ |
|  |  | (24.6) | (24.8) | - | (24.8) |
| Operating profit <br> - before amortisation of goodwill <br> - amortisation of goodwill | 2 | $\begin{aligned} & 108.7 \\ & (12.0) \end{aligned}$ | $\begin{aligned} & 130.9 \\ & (11.6) \end{aligned}$ | - | $\begin{aligned} & 130.9 \\ & (11.6) \end{aligned}$ |
|  |  | 96.7 | 119.3 | - | 119.3 |
| Exceptional loss on closure | 5 | - | - | (6.9) | (6.9) |
| Net interest payable | 3 | (3.2) | (6.8) | - | (6.8) |
| Profit on ordinary activities before taxation | 4 | 93.5 | 112.5 | (6.9) | 105.6 |
| Profit before taxation, amortisation of goodwill and exceptional loss |  | 105.5 |  |  | 124.1 |
| Taxation on profit on ordinary activities | 8 | (30.6) |  |  | (34.6) |
| Profit on ordinary activities after taxation | 9 | 62.9 |  |  | 71.0 |
| Dividend | 10 | (69.2) |  |  | (59.8) |
| Retained (loss) profit for the financial year |  | (6.3) |  |  | 11.2 |
| Earnings per share |  |  |  |  |  |
| Basic | 11 |  |  |  |  |
| Before amortisation of goodwill and exceptional loss |  | 17.3p |  |  | $20.2 p$ |
| After amortisation of goodwill and exceptional loss |  | 14.5p |  |  | 16.4p |
| Diluted | 11 |  |  |  |  |
| Before amortisation of goodwill and exceptional loss |  | 17.2p |  |  | 20.1p |
| After amortisation of goodwill and exceptional loss |  | 14.5p |  |  | 16.3p |

Consolidated statement of total recognised gains and losses
For the year ended 31 March 2002


